

Challenge for Germany

Integration of e-Mobility In German Grid

Gains

- Increase of renewable resources
- CO2 saving
- Saving on costs for energy storage
- New business model

Importance

- Decarbonization of transport system
- Grid flexibility
- Raising customer demand for EV
- Change in demand behavior





Integration of e-Mobility In German Grid

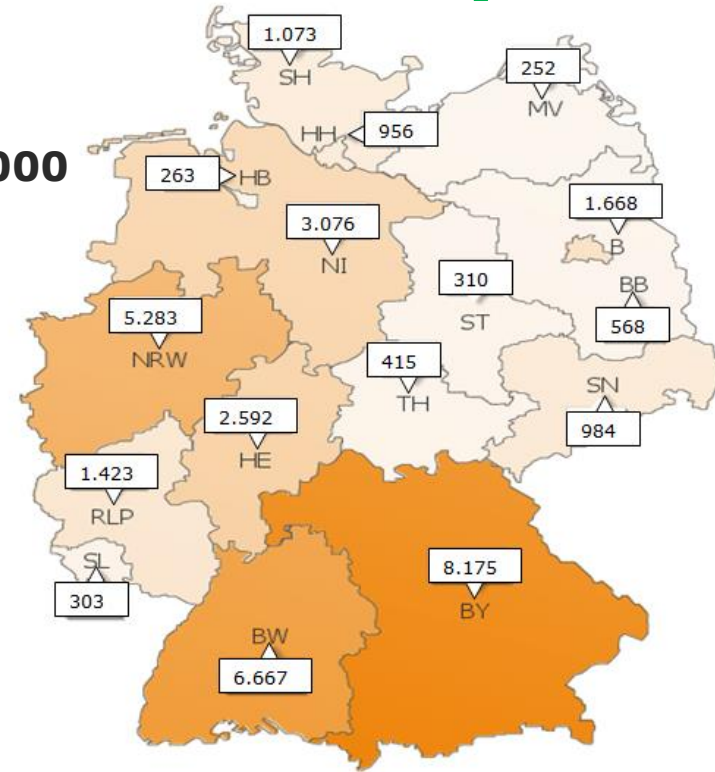
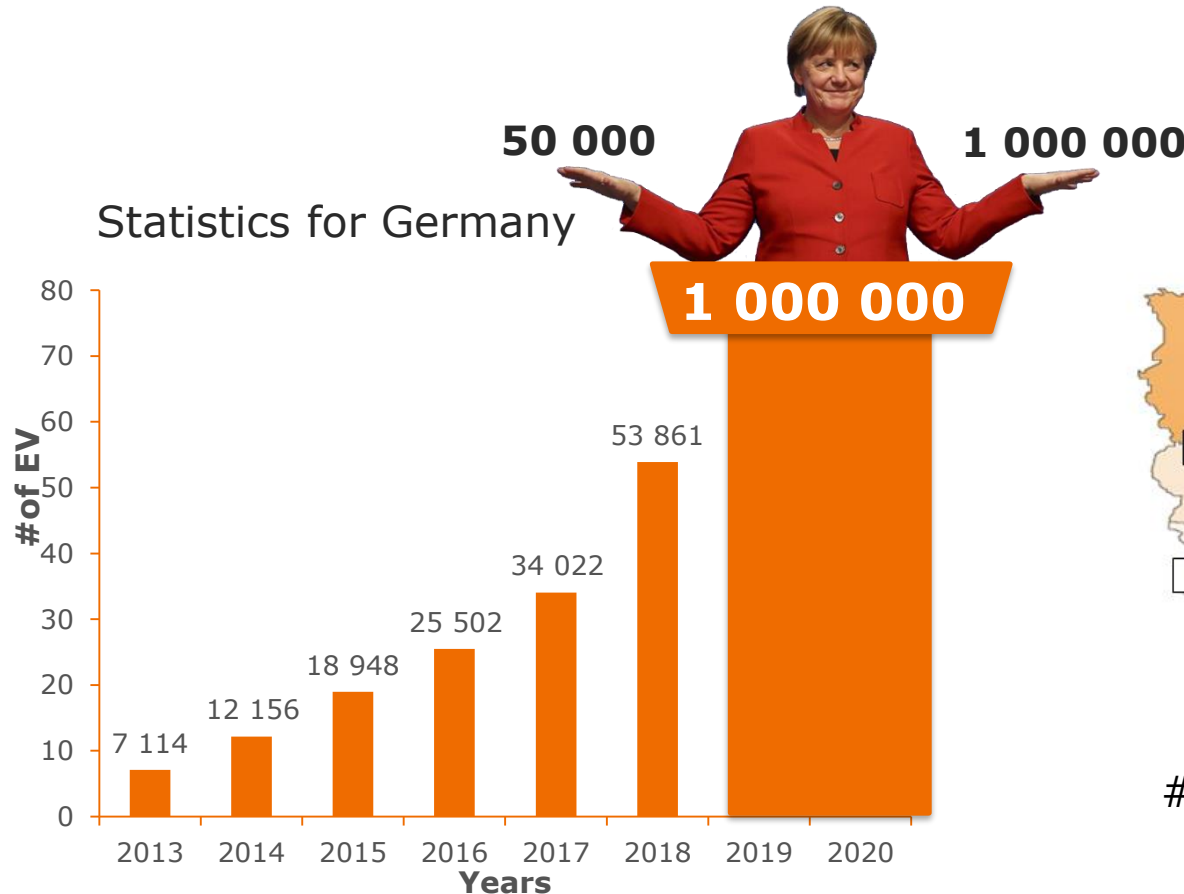
Country challenge-provider: Germany



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Forecast number of EV in Germany



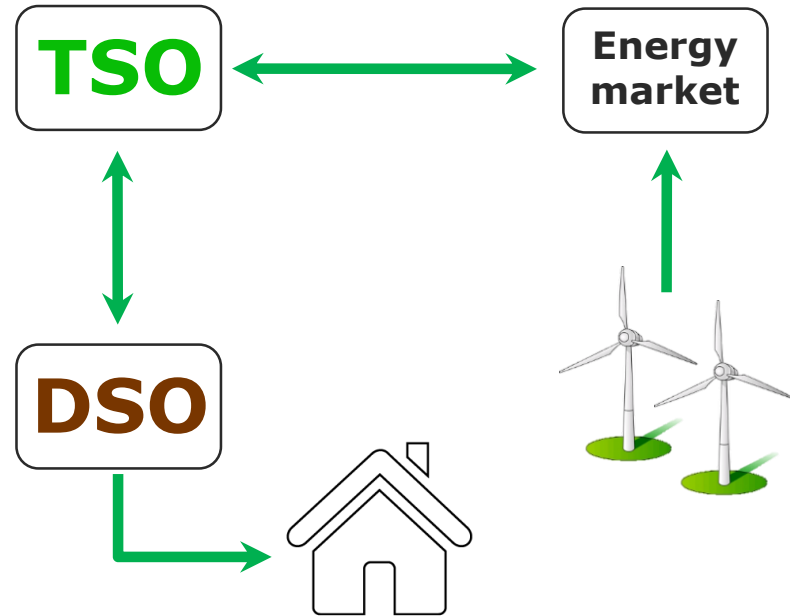
of EVs in use in 2017

Current energy system interconnection

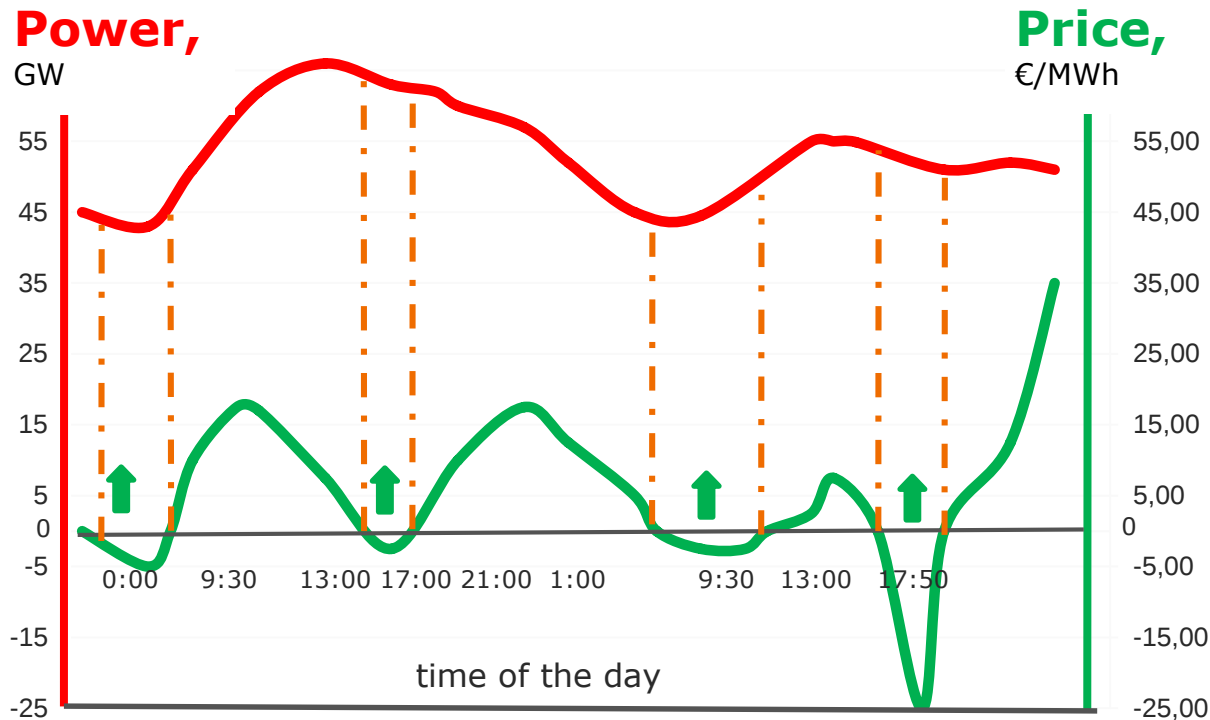


Maintenance areas of TSO

Grid = 4 TSO + 883 DSO

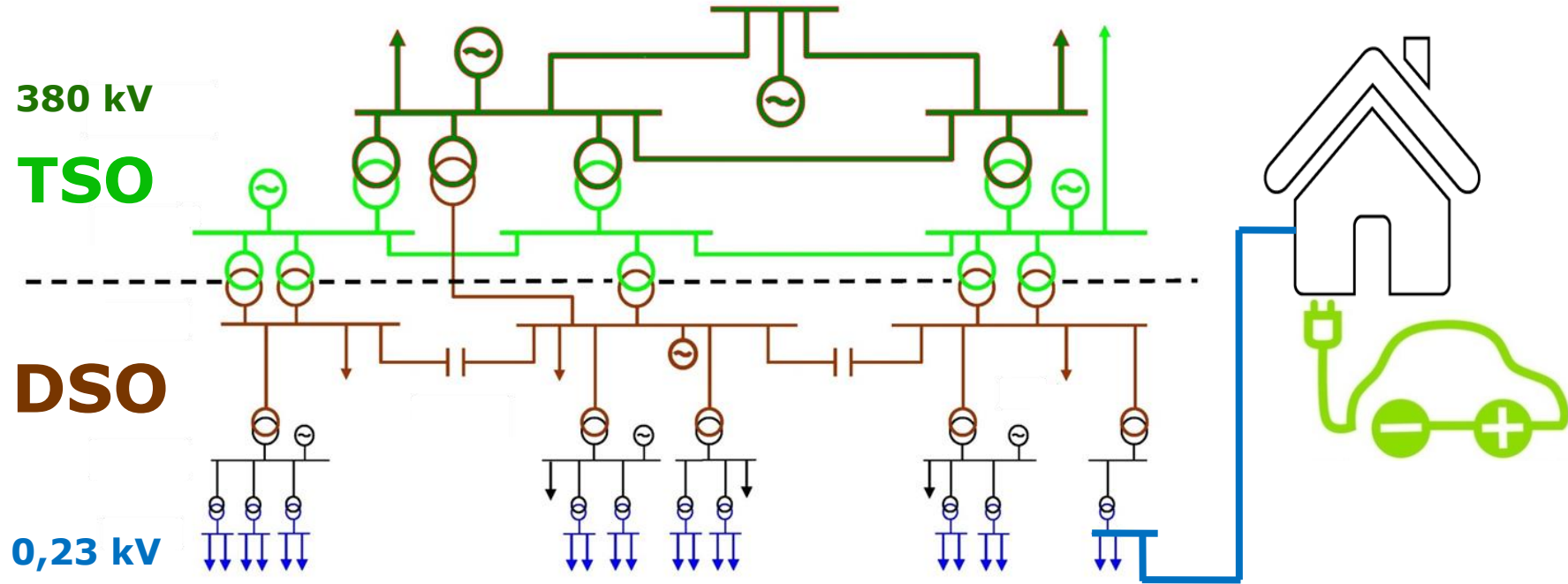


Daily prices of energy

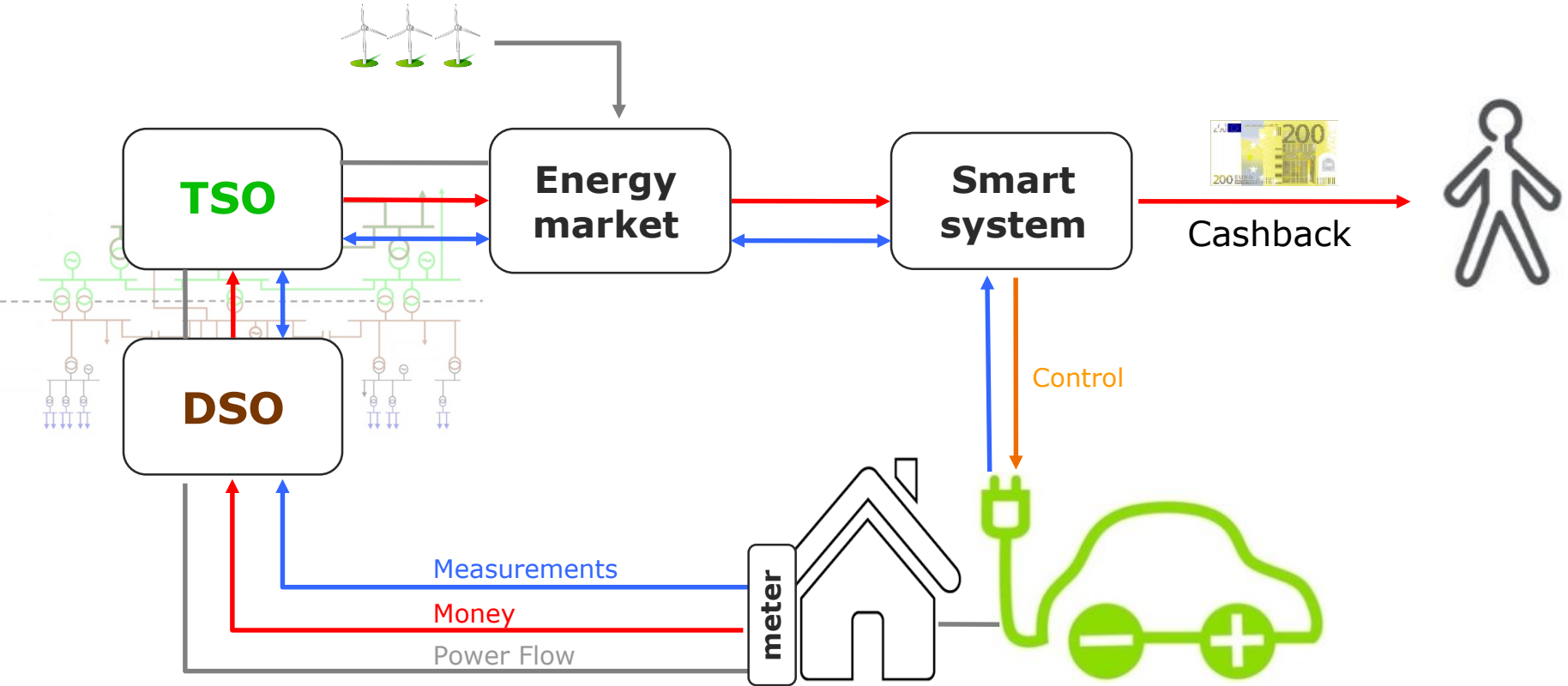


- Daily energy prices are changed every hour
- Prices can even be negative
- We propose charging EV at definite period with low prices
- We improve the load graph and reduce costs for energy system

Structure of electrical power supply

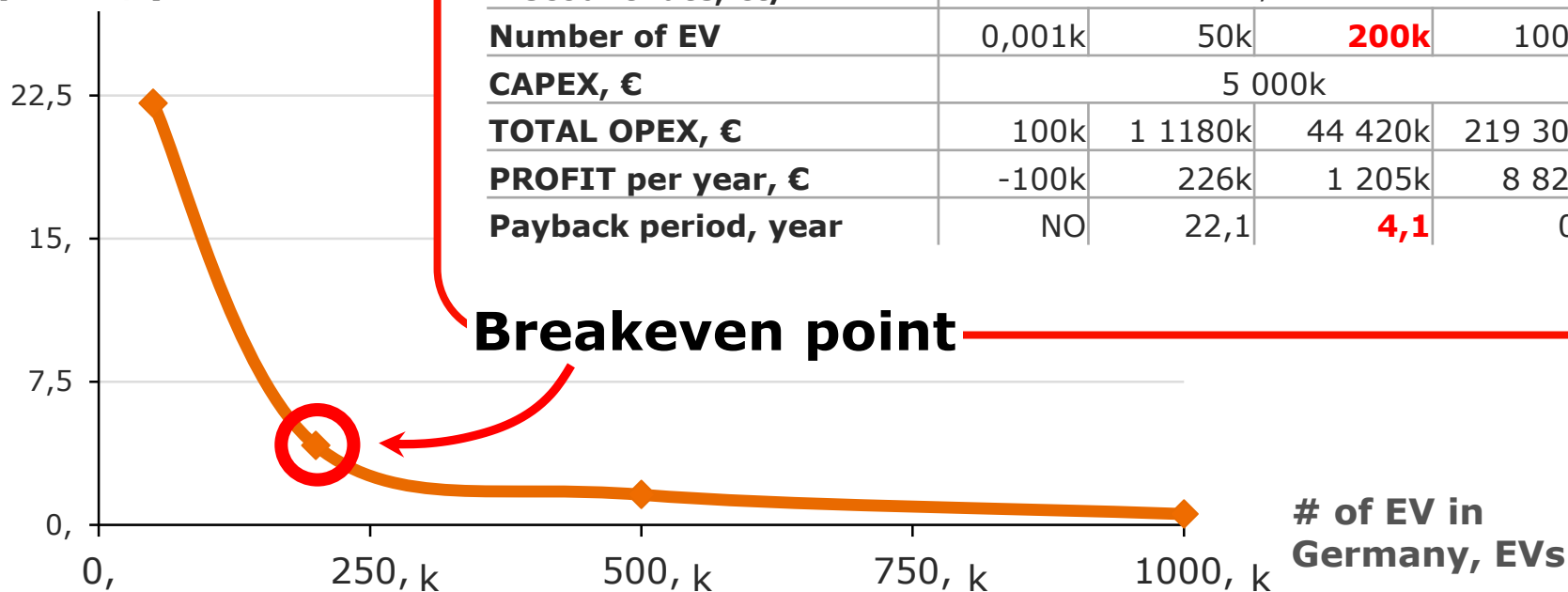


Structure of electrical power supply



Business model of project

Payback
period, years



Stakeholders

		Key Interests
EV owner		Cashback 200 €
EV producer		Sales growth
DSO		Load optimization
TSO		Load optimization



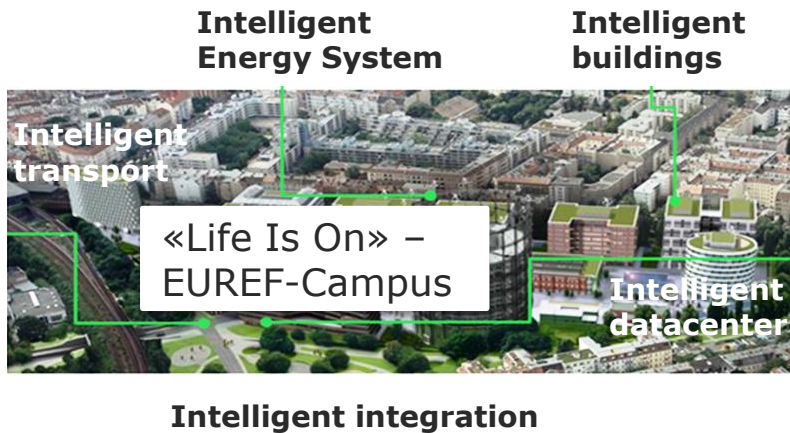
Baden-Württemberg



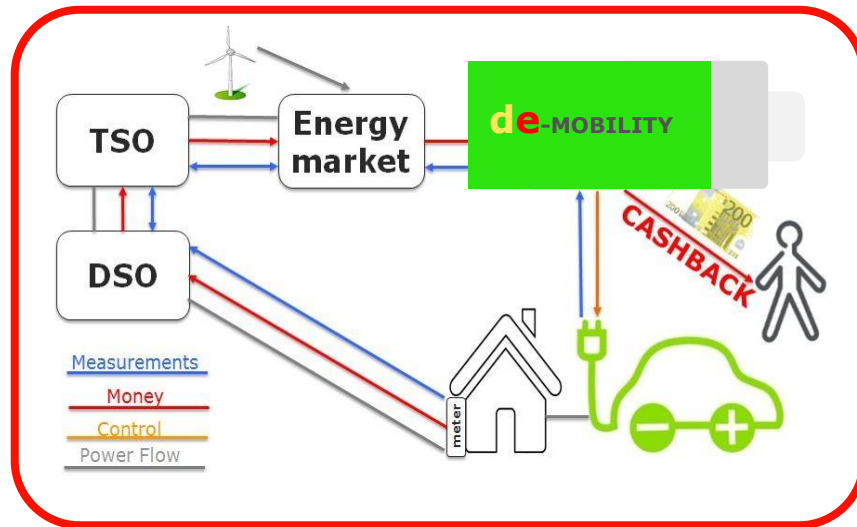
What to do?

- 4 System maintenance
- 3 Connection of cars
(contracts with car owners)
- 2 Technical part implementation
- 1 Contract with car producers
(standardization of the charging station)

What's new?



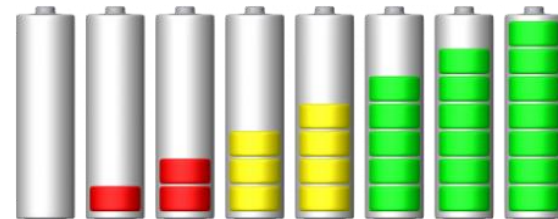
100 EV



200 000 EV



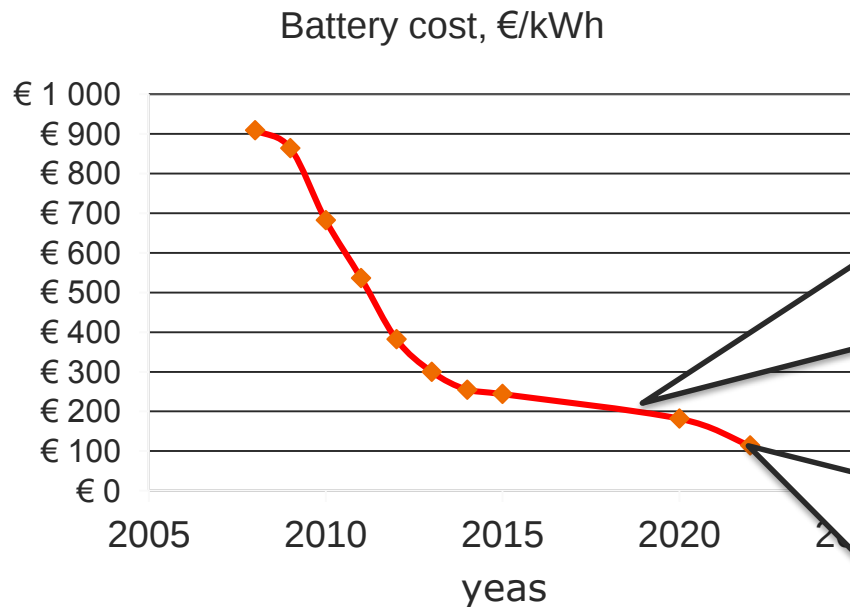
de-MOBILITY



 **Team
Belarus**

Business model 2.0

Full charge/discharge once a day



Battery cost = 200 €/kWh
 Discount rate of electricity cost = 9 ct/kWh
 Charge/discharge cycles:
 required number = 2 222 cycles
 max allowable number = 1 500 cycles

1

Not working now

Battery cost = 110 €/kWh
 Discount rate of electricity cost = 9 ct/kWh
 Charge/discharge cycles:
 required number = 1 263 cycles
 max allowable number = 1 500 cycles

2

Interesting Business Model
Profit = 18% of battery coast
in 4 years

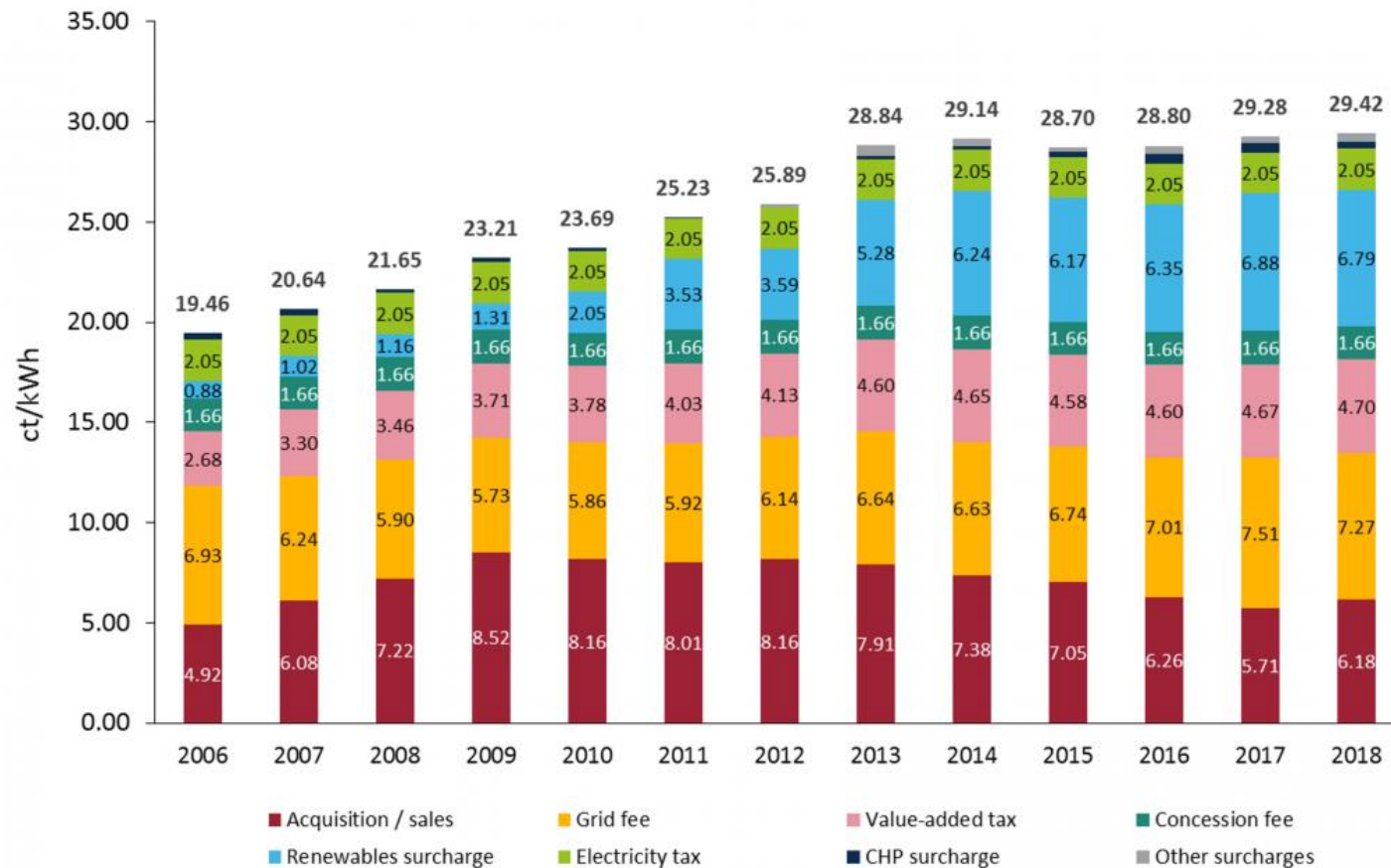
Values

Difference in the cost of electricity market, ct/kWh	0,05		
Number of EV	1	50000	1000000
Total price of consumption, €			
per day	0,625	31 250	625 000
per year	228,13	11 406 250	228 125 000
CAPEX	5 000 000	5 000 000	5 000 000
Data center OPEX, €	100 000	100 000	100 000
Cost communication channel OPEX, €	24	1 080 000	19 200 000
Cashback for EV owner, €	200	10 000 000	200 000 000
TOTAL OPEX, €	100 224	11 180 000	219 300 000
Profit per year, €	-99996	226 250	8 825 000
Payback period, year	NO	22,1	0,6

Charging time

Index	Value
Power of the charging station, kW	3,5
Minimum required time for charging, h	3,6
Average available charging time at Home at night, h	9
Average available charging time at Office in the parking lot, h	7
Total Average available charging time, h	16

Power price in ct/kWh for German household



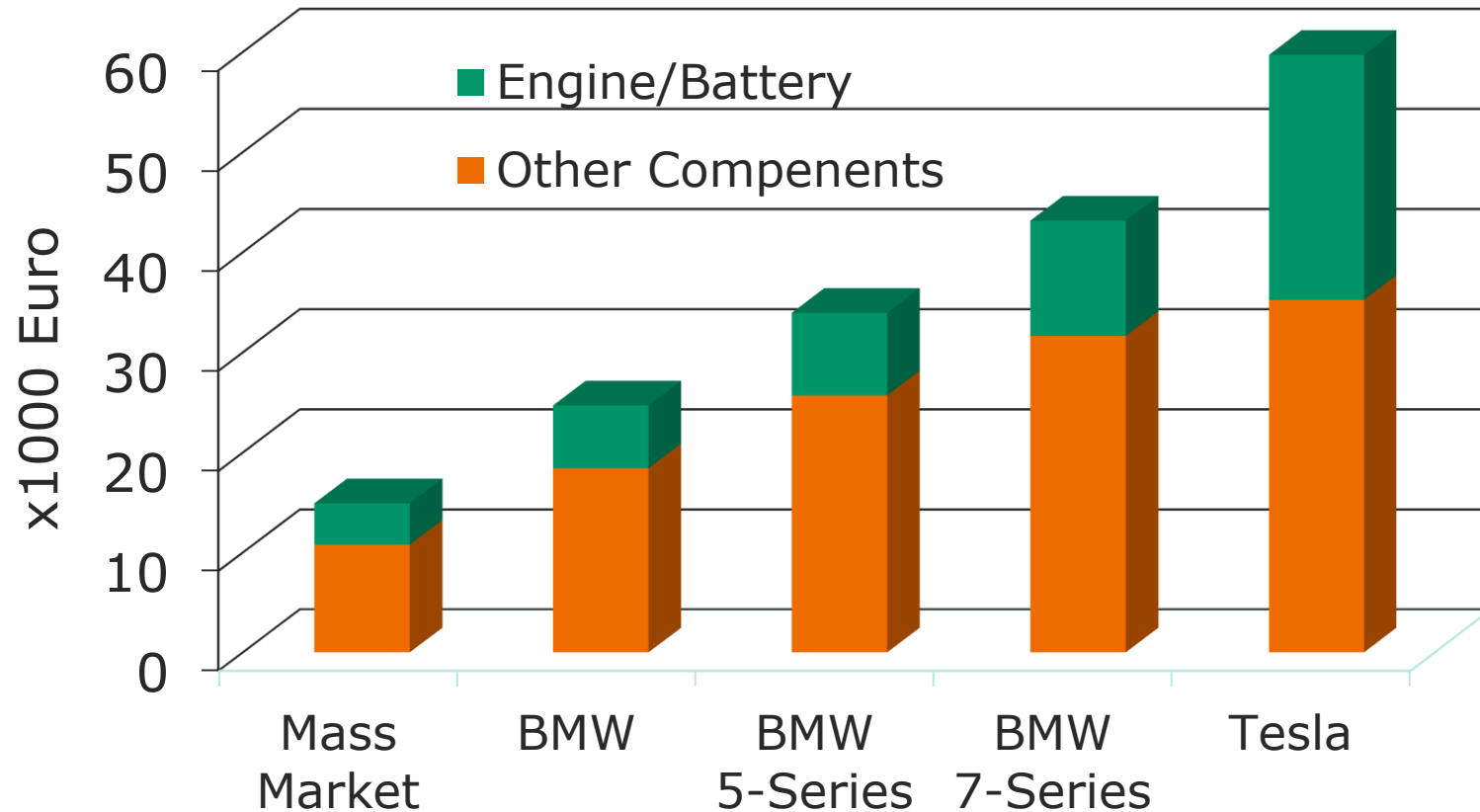


Forecast for Battery Coast



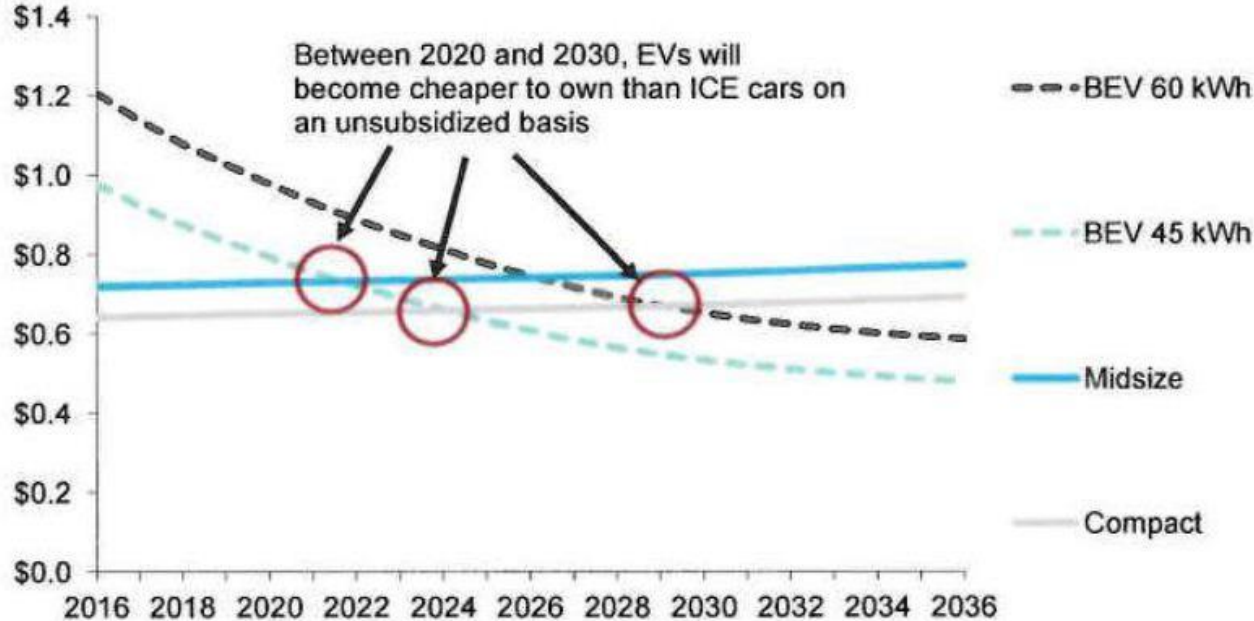
- PHEV battery costs:
 - 73% in the past 7 years
 - 58% to go in the next 7 years
- ICE cost parity for 2020-2022?

Components of Car Cost



Forecast for EV

Global average unsubsidized total cost of ownership outlook of BEVs compared with internal combustion engine vehicles (\$/mile)



Source: Bloomberg New Energy Finance. Note: Fuel costs use EIA's "low" reference crude oil price, rising from \$50/barrel in 2015 to \$75 in 2040.