

AI Recruiter

REVOLUTIONIZE YOUR HR PROCESSES

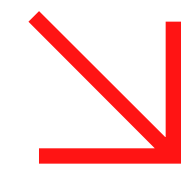
AI that independently [searches],
[evaluates],
[communicates] with candidates!



Key **Problems** of HR Processes



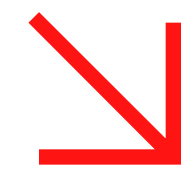
Lengthy and costly training of HR specialists



Low efficiency of HR departments due to high resume volume and repetitive tasks



Violation of HR procedures, resulting in wasted time and unsuitable candidate processing



Missed hiring deadlines - **direct financial losses**

STAGES

OF CANDIDATE

SELECTION

USING

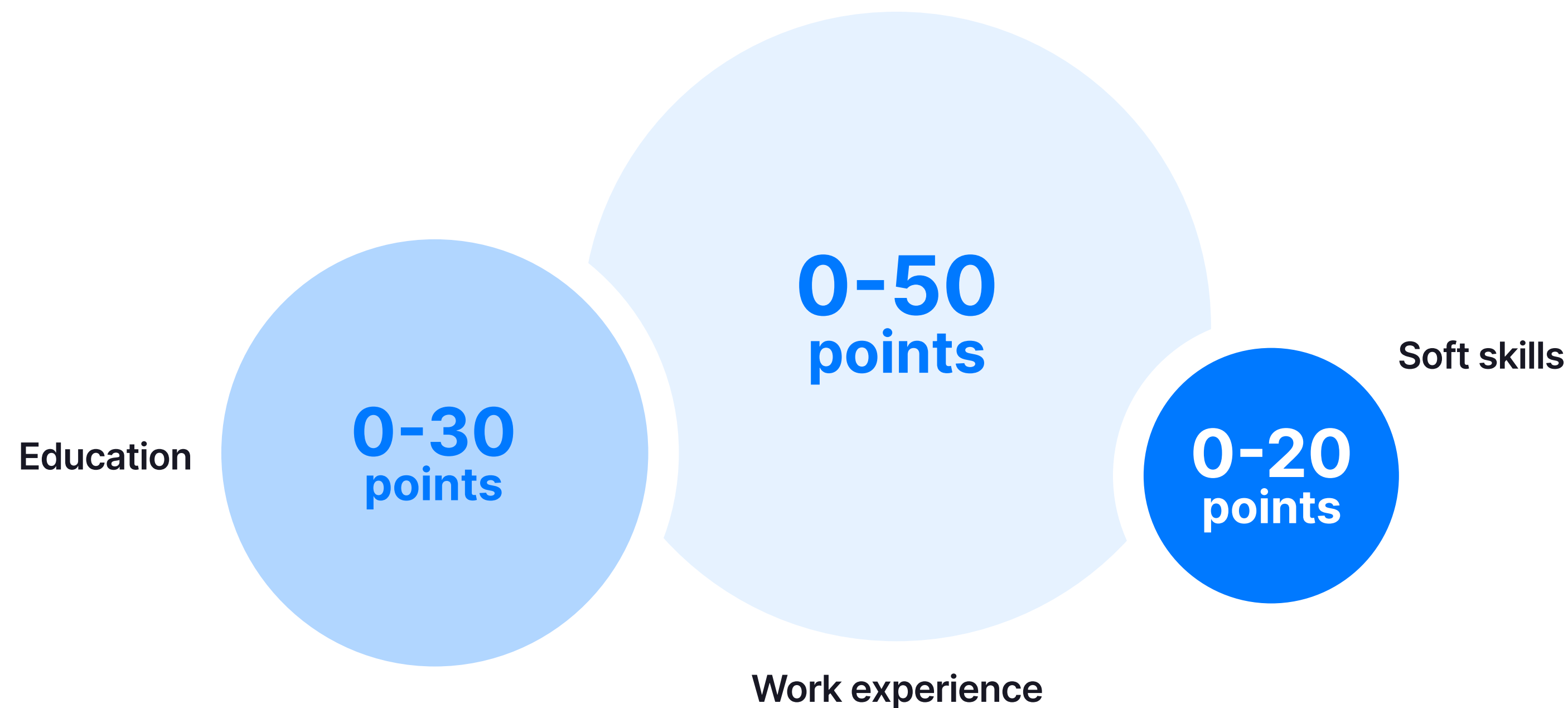
AI SOLUTIONS

- [1] **HR Prompting**
- [2] **Integration with
a Recruitment Platform**
- [3] **Two-Level
AI Filtering**
- [4] **HR Bot**

[1] HR Prompting



We will provide a detailed text description (about 4 pages) in the form of a prompt, which systematizes all the candidate requirements and includes a scoring scale based on the importance of each criterion.



Let us know what really matters — and we'll help you find the perfect match for your team! AI will take every detail into account, including non-standard requirements.

[2] Integration with a Recruitment Platform



Connecting to a recruitment platform via API allows for automatic candidate collection based on your specified search parameters.

All suitable candidates are added to the talent pool for further selection and filtering.

A screenshot of a recruitment platform's search interface. A red arrow points to the search bar area. The search bar contains the text "What", "Sales Manager", and "Austin, TX", followed by a blue "Search" button. Below the search bar, there is a "Filters" section on the left with options like "Date posted", "Last 7 days", "Job type", and "Experience level". To the right of the filters, there is a job listing for "Sales Manager" with a "New" tag, a salary range of "\$70,000 - \$90,000 a year", and a "Short description of the job posting...". The listing also includes "Easily apply" and "Save" buttons.

What Sales Manager Austin, TX Search

Filters

Date posted
Last 7 days
Job type
Experience level

New Sales Manager

Company
\$70,000 - \$90,000 a year
Short description of the job posting... Easily apply Save

Sales Manager

[3] Two-Level AI Filtering

LEVEL 1: LLM SCORING

A large language model (LLM) evaluates each resume and assigns a score from 0 to 100. The score is based on the prompt created during Stage [1] and reflects how well the candidate matches your key criteria, such as:

- education
- experience and achievements
- personal qualities, etc.

You only need to define the minimum passing score (e.g., 50) — and the filtering begins.

Example of LLM Candidate Evaluation

requirements_match

achievements: 10 points – mentions achievements (3rd place in sales at Packard Bell in 2011), but lacks specific quantitative indicators

work_experience: 17 points – more than 13 years of sales experience, including experience as a regional representative and business development manager

personal_qualities: 12 points – demonstrates communication skills, determination, and the ability to work with clients

city_of_residence: Matches – resides in New York

professional_skills: 14 points – possesses a wide range of sales skills, including CRM, negotiation, and client base development

stability_and_potential: 10 points – some career instability (several positions with durations of less than a year)

[3] Two-Level AI Filtering

<50

Candidates who do NOT score a passing grade are **excluded from the process**

≥50

Candidates who get a passing grade **move on to the next level**

LEVEL 2: **BINARY VERDICT**

A second AI layer performs deeper analysis, identifying subtle risks or inconsistencies. This model weighs all the pros and cons based on resume content and level 1 evaluation. The output is binary: «**YES**» (candidate is a fit) of «**NO**» (not a fit).

[4] HR Bot



Candidates who receive a positive response from both levels are **sent a message** for further communication

The **neural network** fully handles the **conversation** until the candidate either declines or confirms an interview

If the candidate asks a **complex or uncommon question** not covered by our AI knowledge base, the **system hands off the dialogue to a person**

Example of an HR-bot response

Messages

Candidate status

Candidate

06.05.2025, 09:39:27

Hello! Could you please provide more details about the payment terms?

Candidate

06.05.2025, 09:39:38

So, it is B2B after all

Employer

06.05.2025, 10:03:18

Our motivation system includes a base salary of 60,000 rubles + a % of sales.
We also offer opportunities for career growth and development both horizontally (expanding competencies, mastering new directions) and vertically (promotion).
As your results and professionalism grow, so does your income level.
We are ready to discuss the details further during the interview.

Read

Interface Example



HR FITTIN system

All Vacancies

Sync hh.ru

Analytics

Calendar

Hiring Funnel

Imported from Auto Search
Candidates uploaded from other ...

Shortlist
Candidate rating analysis required

Send Message
You need to send a message to the...

Receive Positive Interview Feedback
You need to send a message to the...

Security Check
Security check required

Conduct Interview
Interview needs to be conducted

Get Psychological Test Results
Psychological testing required
It is necessary to send a candidate...

Make Hiring Decision
Hiring decision required

Make Job Offer
Job offer must be sent to candidate

John Smith

Status not specified

1

Background Check

Sales and Business Development Manager

Translate

Service

Reject

Information

Age: 29

Salary: 2,000\$

Desired Position: B2B Account Manager

City: New York

Latest Education: University of Southern California, B.S. in Business Administration

Last Job Title: B2B Sales and Client Relations Manager

Experience: 9 years

63

AI Summary

The candidate has experience in B2B sales and working with clients, which is a plus. However, the resume lacks sufficient details about achievements and professional skills, making it difficult to assess potential. It is recommended to request more information about KPIs, CRM experience, presentations, and contract negotiations. Once this additional data is provided, a more accurate assessment of the candidate's fit can be made.

1. Work Experience – 17 points

2. Achievements – 2 points

3. Professional Skills – 9 points

4. Personal Qualities – 10 points

5. Stability & Potential – 5 points

6. Compensation Score – 20 points

Uploaded from hh.ru: May 16, 2025 at 13:01

Resume updated: May 16, 2025 at 15:25

Candidate Movement History

Do you **[really]** need HR?

~~A whole HR department~~

ONE SPECIALIST



2 KEY TASKS

- service performance monitoring
- final decision-making on candidates

2 out of 1773
candidates
started an
internship
within 14 days*

70%

Of time saved for the
HR specialist

≥95%

Politeness index in
company-candidate
communication

 **VACANCY**

[Sales and Business Development Manager]



*REAL CASE: candidate search for FITTIN

*** Direct savings on
recruiting agency
services: 4,000 \$**

Service Development Plan 7



Interview automation using AI technology



AI-based analysis of resumes and **video interviews** (including voice and behavioral evaluation)



Methodology creation for **personalized interviews** for HR specialists



AI onboarding system implementation to streamline document flow and speed up employee adaptation