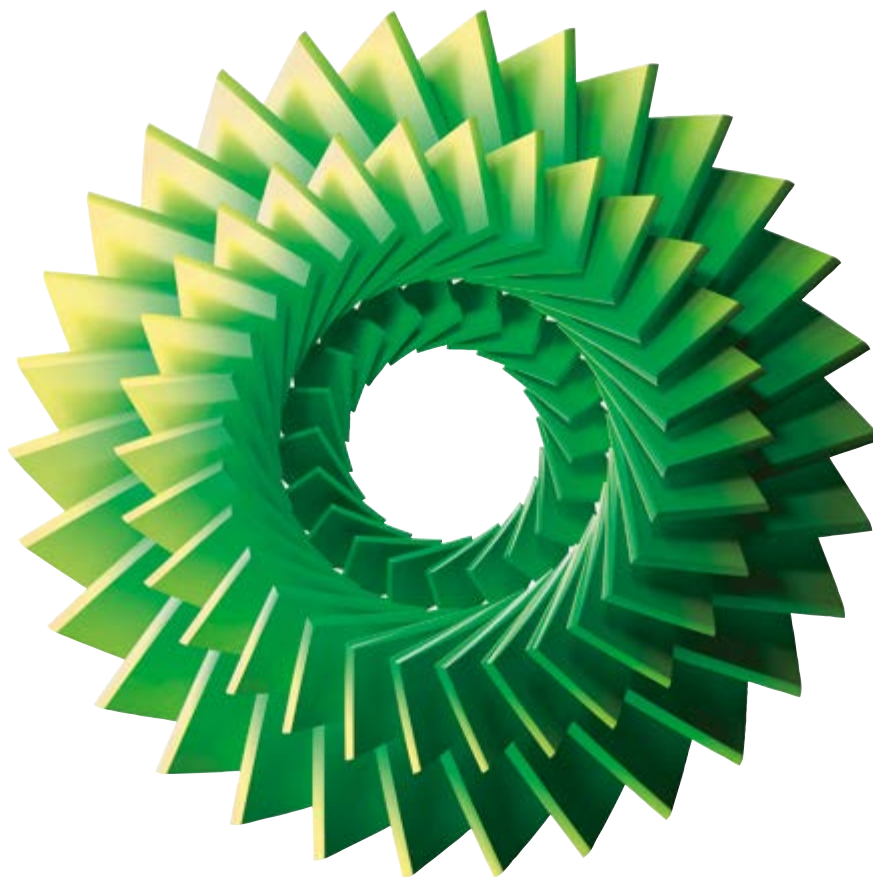


ДРТ

ДЕЛОВЫЕ РЕШЕНИЯ И ТЕХНОЛОГИИ

BUSINESS SOLUTIONS AND TECHNOLOGIES



Business Solutions
and Technologies
Committed to quality

2024



Business Solutions and Technologies (BST) is one of the leading providers of audit, risk management, financial, tax and legal consulting services in Russia. We have been offering a complete spectrum of services to our clients with a consistently high quality for over 30 years.

Our connected team, professionalism, uncompromising ethics, and result-oriented mindset remain our core values.

These difficult times have made us tougher, helping improve our efficiency and create a more close-knit environment. BST has gained a unique experience in transforming and navigating through the uncertainty and we are happy to share it with our clients. In a world where breaking the rules and unpredictability have become a new normal, it is the agility of the business that becomes instrumental in ensuring its stability and prosperity.

We are grateful to our clients, business partners and, of course, to our employees who have stood by us, moving the business forward. With their support, we are looking into the future with confidence.

Igor Tokarev

Senior Managing Partner
BST Group



Business Solutions and Technologies (BST) is one of the leading providers of audit, management consulting, financial, tax, and legal services in Russia and the CIS.

www.delret.ru/en/

About BST

Our professional competencies and the experience of around 2,000 employees enable us to service major government and private companies in various industries.

The BST Group has offices in eight cities in Russia, Belarus, and Kazakhstan: Moscow, St. Petersburg, Novosibirsk, Ufa, Vladivostok, Yekaterinburg, Minsk, and Astana.

Our lawyers were among the winners of the Rating of Lawyers and Their Firms which was compiled by Rossiyskaya Gazeta in 2023. They were nominated in the following categories: International Projects, Real Estate, Labour Law, and Intellectual Property.

BST is one of ten largest consulting groups and companies in Russia. In 2023, our practice ranked sixth by the RAEX rating agency (RAEX Analytics).

The firm's legal team was recognized as one of the best in Russia and ranked high in 14 nominations of the Pravo-300 guide in 2023 in the following categories: Tax Disputes, Compliance, Environmental Law, Currency Regulation, Personal Data Protection, Corporate Law/M&A, etc.

According to the CNews ranking, BST was named a leader among EDI providers in 2022.

In 2023, our tax monitoring team ranked first in CNews and laasSaasPaas.ru ratings.

BST is among the Top-30 list of FutureToday's Best Employers 2024 in the Target Audience category (23rd place).

In 2023, the firm's team was honored with three awards at Best Law Firm Marketing.



Audit & Assurance

More than just numbers

Audit is about much more than just the numbers. It is about attesting to accomplishments, locating areas for improvement, and helping assure there is a sound foundation to support your future aspirations.



**Audit
and Assurance**



**Capital Markets
and IPO Services**



**IFRS Transition
Services**



Actuarial Services



**Accounting Advisory
Services**



**Audit of Non-financial
Information**

Innovation powers performance

For our clients, we develop break-through strategies and implement innovative technology solutions to establish leadership in a highly competitive environment.

Management Consulting



Strategy, Operations Transformation and Digitalization



Risk and Controls Automation



Business Continuity, Disaster Recovery and Crisis Management



SAP



Business Intelligence and Analytics



Finance Efficiency



IT Advisory



Financial Risks



Internal Control System Assessment and Development



Sustainability Services



IPO Readiness



Rating Advisory



Risk Management



Corporate Governance



Internal Audit



Human Capital and Change Management



Cyber Security



Marketing and Advertising Solutions

We offer comprehensive solutions

In today's market, full of challenges, complex transactions and projects, having access to professional financial advice you can trust is essential.

Our team has unique expertise in valuation and financial modeling and can guide you through the complexities of due diligence and M&A transactions. We also offer specialized forensic, capital projects and construction monitoring solutions.

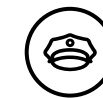
We have a proven track record of successfully implemented projects for clients from all industries. With a wealth of hands-on experience, we are best positioned to defend proposed solutions at any level and obtain the required approvals.



Transaction Support



Infrastructure and Capital Projects



Valuation & Financial Modeling



Market Analysis and Business Intelligence Services



Forensic investigations, Anti-corruption and Anti-fraud Controls and Policies

Financial Advisory

Tax

Whatever your goals, we know how to get you there

We offer our clients a broad range of fully integrated tax services. Our approach combines insight and innovations from multiple areas with industry knowledge. A happy combination of knowledge and expertise, our solutions can truly contribute to the success of your business.



Corporate Tax



Tax Services for Private Clients



Tax Incentives and Other Forms of Government Support



Tax Dispute Resolution



Indirect Tax and Customs Regulations



Tax Management Consulting



Transfer Pricing



Tax and Accounting Technologies



International Tax



Outsourced Accounting Solutions



Mergers and Acquisitions



Outsourced Accounting Solutions



Employer and Employee Services



Tax Services for FSI

Experience the future of law, today

We provide holistic guidance enabling your strategic decision-making, while offering cost-effective support with the routine legal needs.



Corporate Law



Regulatory and Compliance



M&A



**Real Estate, Construction,
Investment, Infrastructure**



Commercial Law



Dispute Resolution



Digital Law



**Private Clients Legal
Services**



IP Law



**Legal Management
Consulting**



Employment Law and Benefits



Legal Outsourcing Services

Legal

Research is your compass in a rapidly changing world

BST's Research Centre has an extensive project experience that a broad range of clients, from the state authorities and financial institutions to healthcare and energy companies, can benefit from.

Our research projects help our business clients identify areas for development and improvement, while the government agencies use their results to fine-tune the economic policy.

Services for business:



Developing and updating business development strategy



Developing market entry strategy for products and services



Independent review of market factors to support managerial decision-making



Competitive benchmarking of key business functions, products, and user experience



Strategic sessions

Services for state authorities:



Analytical support to the state authorities developing the economic policy



Preparing development strategies for industries, regions, and foreign trade



Development of relevant and effective government support measures for businesses



International benchmarking using qualitative and quantitative indicators

Research Centre

A wealth of learning and development options

The BST Academy offers open and corporate training programs for executives and line personnel, distance courses and comprehensive development programs in various business subjects tailored to the customer's industry or business needs.



Accounting and Finance



Tax Legislation



Risk Management and Internal Control



Sustainability and Corporate Governance



Internal Audit



Process, Project, and Product Management



Fraud Management and Prevention



Leadership, Hard and Soft Skills

BST Academy

Niche expertise and customer focus

Extensive and varied experience of BST's experts allows them to develop solutions that meet the client's needs and take into account business and industry specifics.



Financial Institutions



**Pharma, Medical Products
and Health Care**



**Technology, Media &
Telecommunications (TMT)**



Real Estate



**Energy Resources &
Industrials**



Consumer

Industry Groups

International desks

Business environment and practices can differ country to country quite significantly. Legal, language and cultural difficulties may arise. To help our clients bridge that gap, we set up several dedicated desks that provide assistance to businesses from particular countries and do everything to make them feel comfortable in the Russian market.



Japanese Desk



Korean Desk



Chinese Desk

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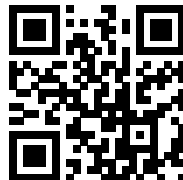
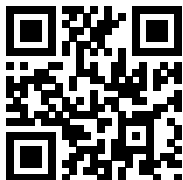
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